



insider.windows.com

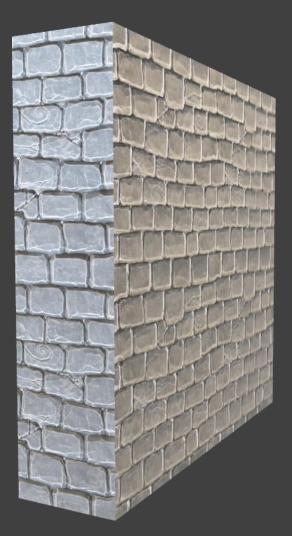


Once upon a time...

Product myProduct = new Product();

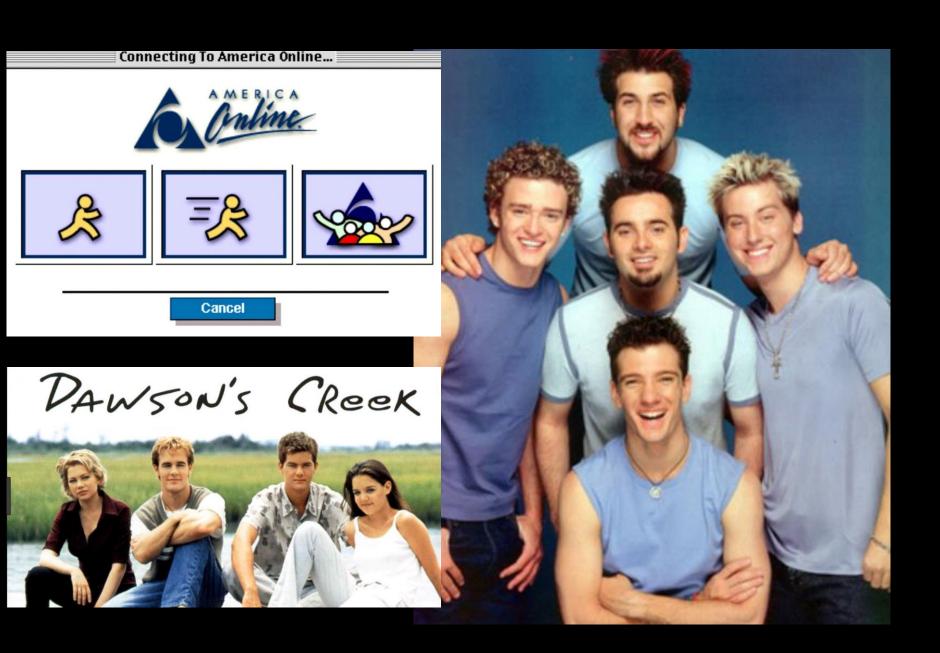


myProduct



customers





What is success?

sales

active users

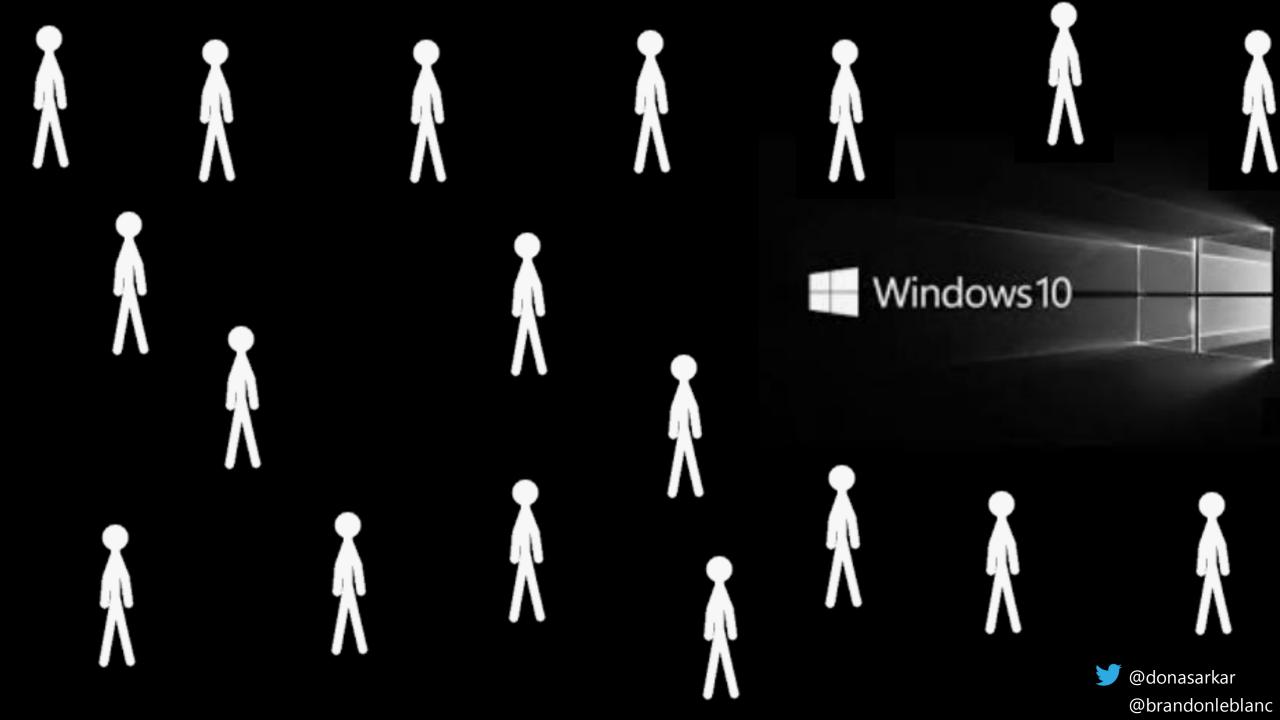
community's success

90s

2000s

now





apps x drivers x usage



CoCreating_With > Creating_For





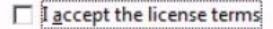
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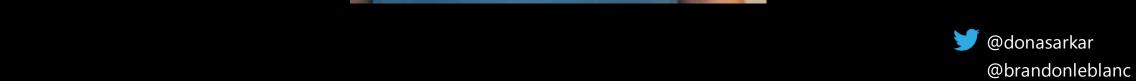
MICROSOFT WINDOWS 7 OPERATING SYSTEM BETA

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- supplements,
- Internet-based services, and
- support services









everyone has a problem

everyone knows the solution

everyone wants a community



In 2014, we decided pre-release our OS as we developed it

Maybe 100K people

How about over 2M?







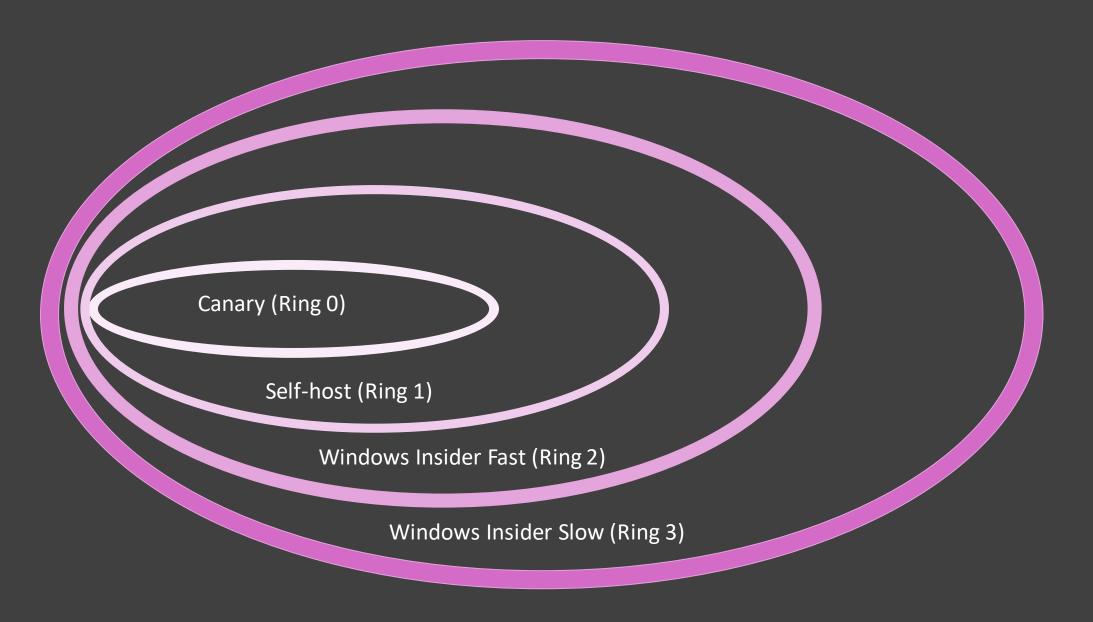
#WindowsInsiders are the millions who represent the billions (15M!)

The Windows Insider Program is...

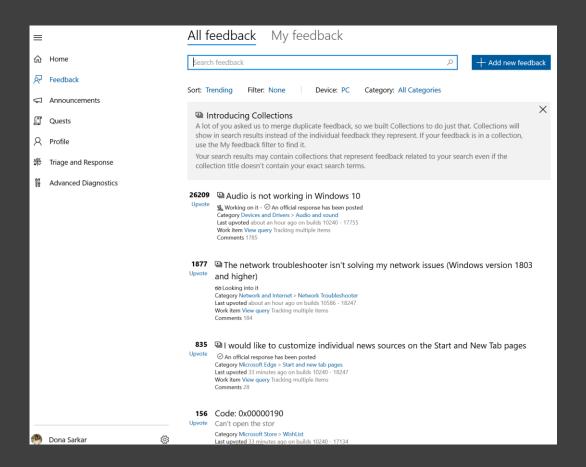
Flighting pre-release Windows

Getting feedback on these builds

Community engagement

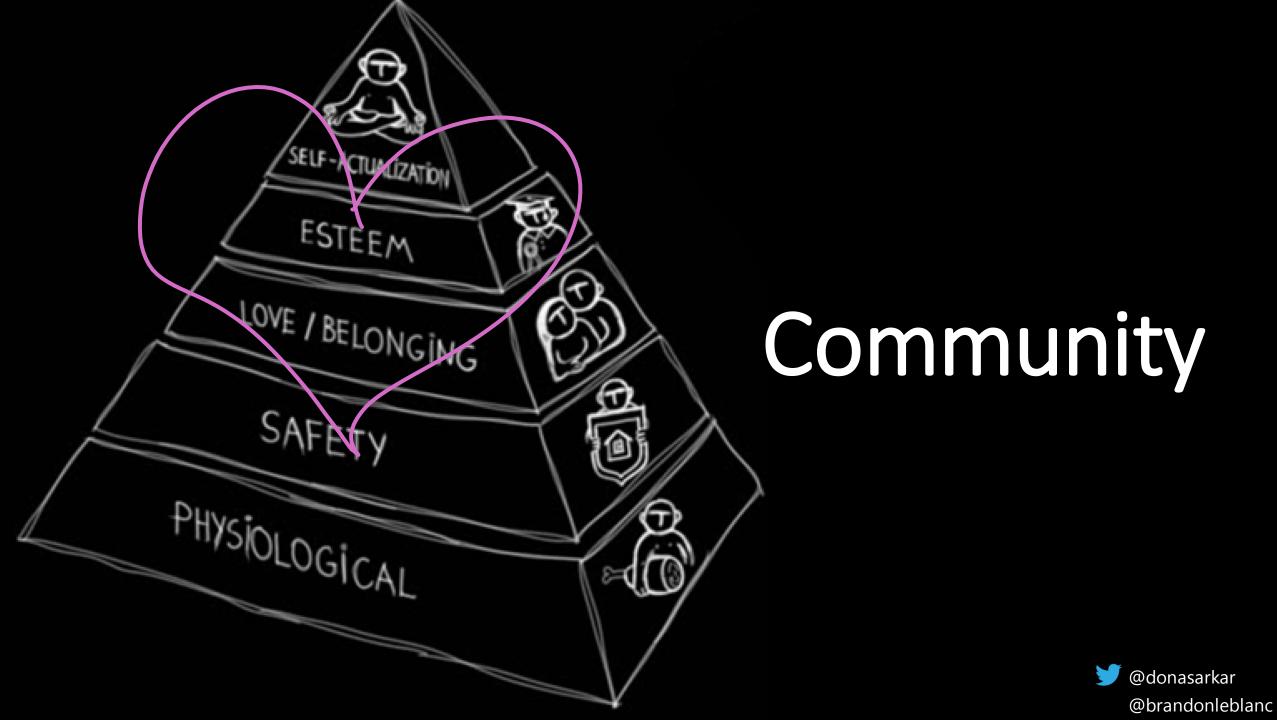


Flight Test Builds to Rings





Feedback and Closing-the-loop









You maximize the value to your organization when you start preparing for what's next.



You can't compete in tomorrow's digital world with yesterday's tech.

1. Have a clear WHY they should invest (that benefits them)



Message

Reply

Tue 11/7/2017 5:52 AM

Follow up. Completed on Tuesday, November 7, 2017. You replied to this message on 11/7/2017 4:35 PM.

Delete Archive

Delete

Blair Glennon

 \mathbb{Q} Tell me what you want to do

Protect

Protect...

Reply Forward

Respond

RE: Greetings from Redmond

As for blockers, as I mentioned previously the AAD is the only blocker right now. I think we have clearly set expectations to the build quality, so that should not be an issue. On the tools side, there are the couple of things I mentioned during your guys' session at Ignite:

- A simplified build release notes site. I am thinking something like my spreadsheet with a link to each build release notes. If I recall, this is already in the works.
- A way to moderate and/or gather feedback that internal folks wish to leave on the Feedback Hub. This would allow us to determine what is an internal issue (i.e. GPO, etc.) and what truly should be posted for the world to see.
- Ability to sync. onsole with dashboard iten

2. Co-create with them

So while I have your at and Michael Niehaus last week. Nathan responded to tweet nim about it to which i did (and included Do many tweets to read ©

So the question was, is there a way to determine if a Global Admin has already registered (and registered correctly) your domain with WIP4Biz? I'm asking because I had

3. Be their advocate and celebrate their wins

We just returned from #MSIgnite in Orlando, one of our biggest events with around 30K attendees. Our team absolutely loves to get on planes and meet our community in-person so being able to meet thousands of Insiders in person was a dream come true.

This year, we decided to try something different and invite two Insiders to be our special guests to speak on stage with us and participate in all of our events.



Eddie (Left) & Paul (Right).

- Paul Warren is a Senior Technical Specialist at Auckland Council who has been leading the Windows 10, WIP4BIz and Office 365 ProPlus in his organization.
- Eddie Leonard is a Systems Engineer Consultant at First Citizen's Bank who has been leading the Windows 10, Windows Analytics and WIP4Biz adoption at his company. Also check out Eddie's insights from Ignite he published to LinkedIn!

We have worked with these two wonderful humans for over two years to co-create our WIP4Biz program and many aspects of WIP. It was an honor to have them on stage to introduce the work they have shaped so much of. They were both *brilliant* throughout the conference at hero-making both their own organizations and the Insider program. They both ran around and hustled many other organizations to adopt the WIP4Biz lifestyle.







5. Have inside jokes and symbols





Um....should I start getting nervous NOW, or wait till then? @scottgu #MSAUIGNITE



Aaron Dinnage @AaronDinnage

Microsoft Ignite Australia tickets are now on sale 14-17 February 2017, Gold Coast msftignite.com.au #MsAulanite @scottau @donasarkar

107















2:56 AM - 20 Sep 2016











Reply to @scottgu



Rich Woods @TheRichWoods · Sep 20

@donasarkar For tips on speaking, you should read this book called "You me at 'Hello. World'"











Rich Woods @TheRichWoods · Sep 20 @donasarkar You might have heard of it













@donasarkar @scottgu No, don't get nervous. I'm with you 😭 😎









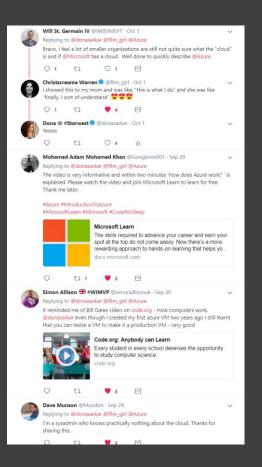




with drive. My passion has always been there, but just having that one person go "you can do it, and I wanna support you however way I can" make me so revived. In mid 2014 I was diagnosed with psychosis, and dealing with anxiety and depression. I was falling down a hole and looking for a permanent solution to a temporary problem. I then discovered the insider program, and I felt like I was apart of something meaningful.

7. Be vulnerable and make it safe for THEM to be vulnerable





8. Keep learning together





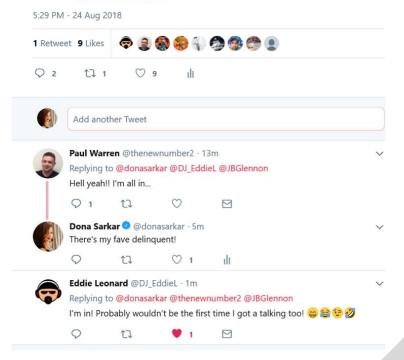
9. Help them connect to one another





So...@DJ_EddieL and @thenewnumber2, how do you two feel about co-presenting a thing at #MSIgnite with me that opens with HELLO DELINQUENTS...DOES YOU BOSS KNOW WHAT SHENNANIGANS YOU'RE ABOUT TO CAUSE IN YOUR ORG?

I see @JBGlennon is not amused.



Homework:

Build your testing COMMUNITY

What would you do if you could not fail?

If you're using Windows and/or Office in your company

Join the movement! http://aka.ms/m365insiders

